

Today's Speakers:



Criss Marshall
CMO and Employee
Adoption Evangelist





Joe Doyle
Director, EMEA
Sales Engineering







## What's Happened Since The Pandemic Struck?

Tickets Are Up; Productivity Is Down; Digital Initiatives Are Threatened



35%

Increase in help desk tickets



33%

Reduction in productivity



Only 30%

Of digital initiatives succeed

Source: Press Release; "Gartner HR Research Shows Organizations Are Eroding Employee Performance and Well-Being..." 5/4/21

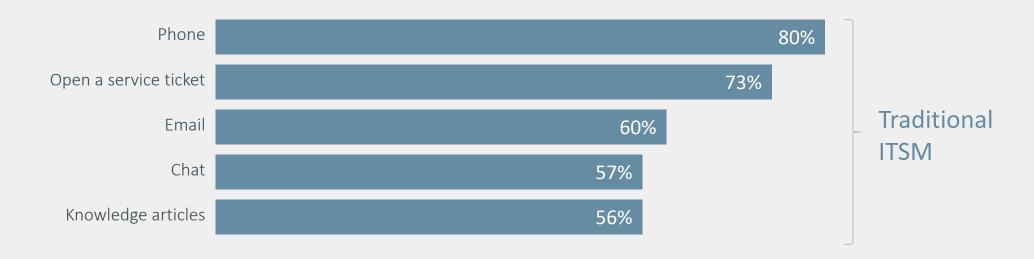




### Despite That, ITSM Has Not Changed

#### Top Channels For Reaching The Help Desk Are Phone, Tickets, and Email

#### Remote Employees Are Still Using Traditional Technology For IT Support



Gatepoint Research Pulse Report: "Virtual Support Agent Strategies for Today's Hybrid Workforce," 12/21.





## In A Hybrid World, Employee Experience Is Paramount

Yet Employee Satisfaction Is Diminishing



19%

Portal serves irrelevant articles

27%

Knowledge articles technical/out of date 57%

Too long to resolution



41% Phone wait times are too long

44%

Too long to get return email

44%

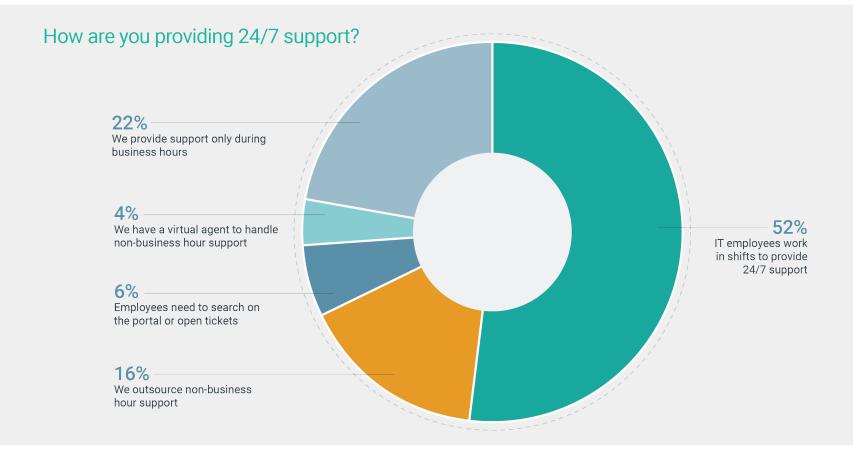
Can't reach agent by phone 24/7

Gatepoint Research: "Virtual Support Agent Strategies for Today's Hybrid Workforce," 12/21.





## In A Hybrid World, Employees Work 24/7 22% Only Support Business Hours; 68% Hire People; Only 4% Automate







# The Irony? The Majority Of Tickets Can Be Automated Rising Agent Costs And Turnover Make Automation An Imperative



#### **Gartner**

70%

First contact resolution rate (2021)

30%

Increase in spend per agent handled contact (2019 to 2021)



48%

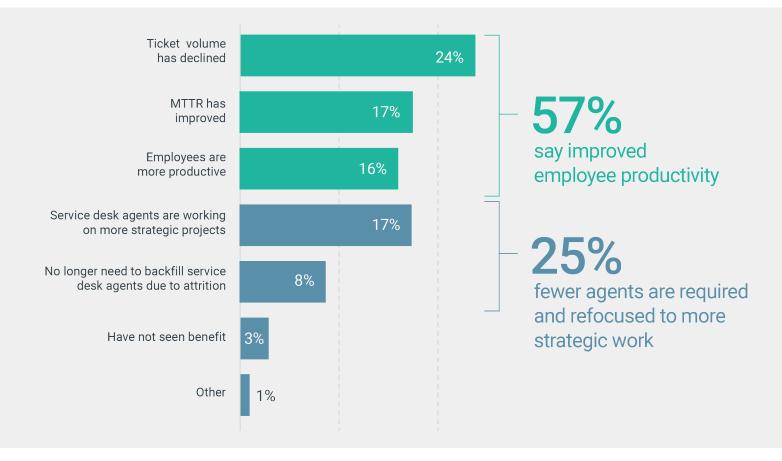
Too much time on manual, repetitive tasks (Current IT challenge)

Gartner, "IT Key Metrics Data 2022: End-User Services Measures—IT Service Desk Analysis," 12/21.





## A Virtual Agent Delivers Significant Benefits Improved Employee Productivity and Fewer Agents For Tier 1







### Case Study: Dexcom

- Empowered the service desk team
- Upskilled agents; now they are automators
- Lowered MTTR while hiring 500 employees/quarter
- Reduced wait times; low abandonment rate
- Eliminated email completely
- Eliminated phone on Fridays
- Spending wisely with automation

64%
Deflection

93%

Accuracy

**Dexcom** 

# Create Exceptional Employee Experiences Empower IT To Provide Faster Support For Productive, Happy Employees

#### **Your IT Teams**

Empowered to respond, fast



Solve problems in real-time

Adapt with self-help tools

Scale with virtual agents

#### Your Employees

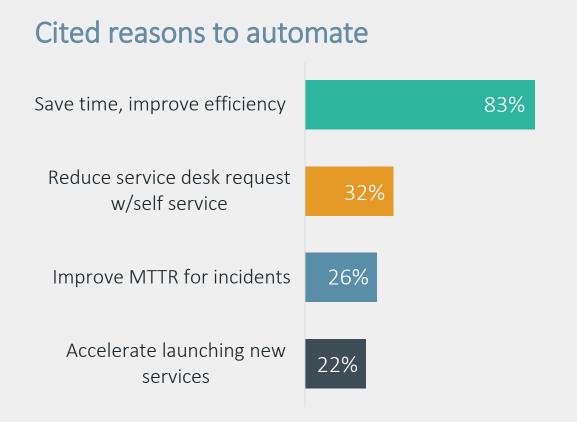
Expect resolution, fast

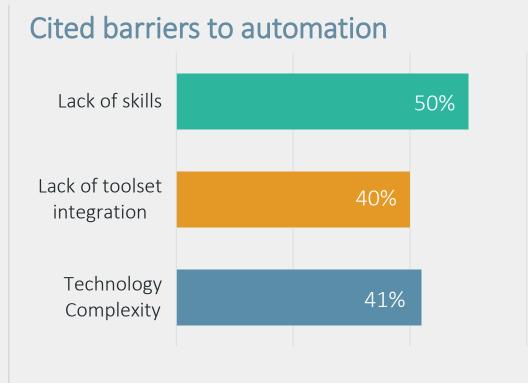






#### The Automated Self-help Conundrum









### Accelerate Everything With A Virtual Agent + Automation



Password resets or unlocking accounts



On board & off board employees & contractors



Application access and permissions



Low disk space remediation



Provisioning AWS, Azure, Google cloud resources



Automate SQL queries



Setup/configure user permissions



Server pre & post-patch



Automated provisioning & resizing of VMware and Hyper-V VMs



Cloud and on-premises application integration





### Demo: Fixing A Slow Laptop With Automated Self-Help

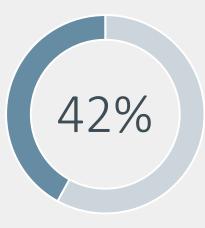




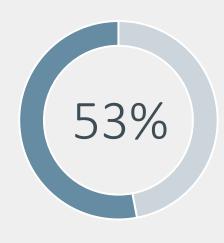


### Going Beyond T1 With Automation

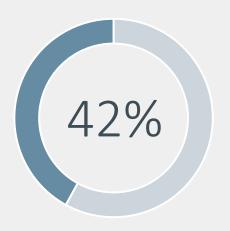
73% Expect To Implement Automation For Advanced Use Cases



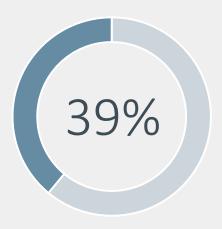




Provisioning & deployment



Incident Management

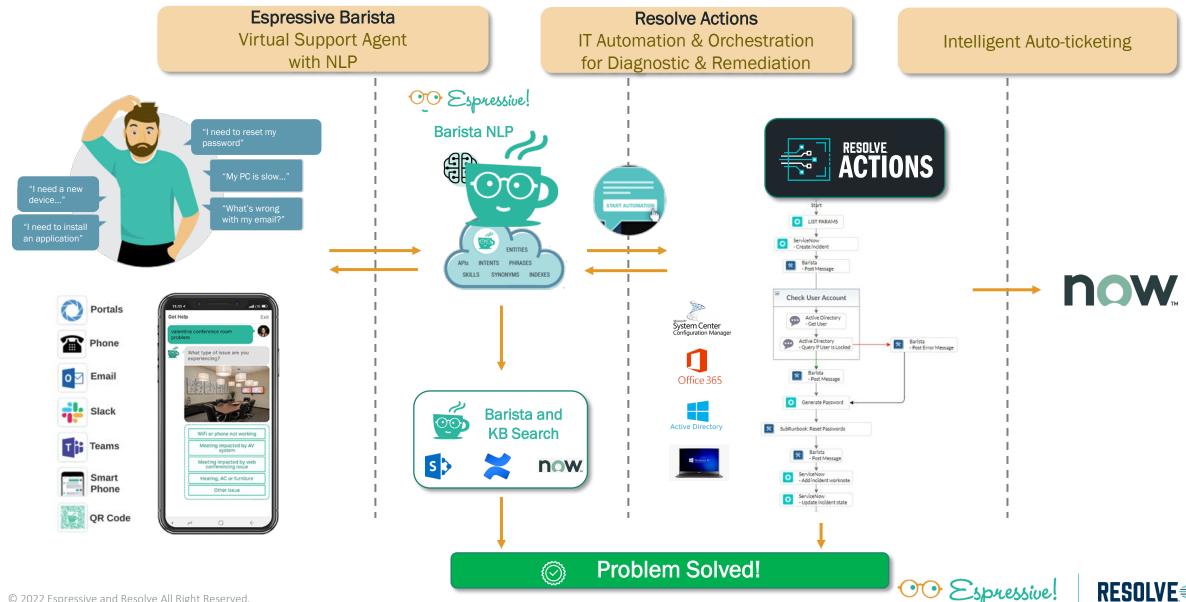


Configuration Management





#### Espressive + Resolve



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